

## **Historic, Archive Document**

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"Service and Quality"

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# Gladuista Gardens Gladioli

Extra Quality Young Bulbs.

Grown by

FEB 20 1923

U.S.A.

F. C. HORNBERGER,

Hamburg, N. Y.

1922-23

FALL TRADE LIST

1922-23

25 Bulbs at 100 Rate.

1000 Bulbs 9 times 100 Rate.

Less then 25, add 10%.

Cash with Order.

F. O. B. Hamburg, N. Y.

"READ, prepaid Terms."

|                           | No. 1<br>1½" up | No. 2<br>1¾" up | No. 3<br>1" up | 100<br>Bulblets |
|---------------------------|-----------------|-----------------|----------------|-----------------|
| GOLDEN MEASURE, 100 Bulbs | \$60.00         | \$50.00         | \$40.00        | \$5.00          |

Note our special prices on large sizes 1st and 2nd year young bulbs. Our stock is guaranteed 100 per cent. PURE and has been re-selected for purity of color. Some charge more for No. 5 or No. 6 sizes.

## A SELECTED LIST OF NEW GLADIOLI

Prices are per 100 bulbs except as noted.

|                                   | No. 1<br>½" up | No. 2<br>1¼" up | No. 3<br>1" up | No. 4<br>¾" up | No. 5<br>½" up | No. 6<br>Less ½" | 1000<br>Bbblts. |
|-----------------------------------|----------------|-----------------|----------------|----------------|----------------|------------------|-----------------|
| ARIZONA                           |                | \$3.50          |                | \$1.50         | \$1.00         | \$ .70           | \$1.00          |
| ANNA EBERIUS                      |                |                 |                | 5.50           | 3.50           |                  |                 |
| CRIMSON GLOW                      |                |                 | 5.00           | 4.00           | 3.00           | 2.00             | 4.00            |
| CARDISUN                          |                |                 | 5.00           | 4.00           | 3.00           | 2.00             | 5.00            |
| 1910 ROSE                         |                |                 | 3.50           | 2.50           | 1.50           | 1.00             | 2.00            |
| DIENERS HY'BDS                    |                |                 |                | 1.50           | 1.00           | .75              | 1.00            |
| EV. KIRTLAND                      | \$6.00         | 4.50            | 3.50           | 2.50           | 1.50           | 1.00             | 2.00            |
| FLORA                             |                |                 |                | 5.50           | 3.50           |                  |                 |
| G. ZANG                           |                |                 | 3.00           | 2.00           | 1.00           |                  |                 |
| GOLDEN GLORY                      |                | 10.00           | 8.00           | 6.00           | 5.00           | 4.00             | 10.00           |
| HALLEY                            |                |                 |                | 1.00           | .70            | .50              |                 |
| HERADA                            | 6.00           | 4.50            | 3.00           | 2.50           | 1.00           | .75              | 2.00 pt.        |
| HELEN FRANKLIN                    |                |                 |                |                | 3.00           |                  |                 |
| L'IMMACULEE                       |                |                 |                |                | 2.50           | 1.50             |                 |
| LE. M. FOCH                       |                | 9.00            | 7.00           | 6.00           | 5.00           | 4.50             | 3.00            |
| LILY WHITE                        |                |                 |                | 2.50           | 1.25           | .75              | 2.00            |
| LOUISE                            |                |                 |                | 14.00          | 12.00          | 9.00             |                 |
| MARY FENNEL                       |                | 6.00            |                |                |                |                  |                 |
| MAJENTA                           |                |                 |                | 8.00           | 6.00           | 5.00             |                 |
| MRS. F. PENDLETON                 |                | 3.00            | 2.50           | 2.00           | 1.25           | .90              | 1.50            |
| NIAGARA                           |                |                 |                | 2.00           | 1.25           | .90              |                 |
| ORANGE GLORY                      |                |                 |                | 14.00          | 12.00          | 10.00            | 10.00           |
| PEACE                             |                |                 |                | 2.00           | 1.00           |                  | 1.00            |
| PRINCE OF WALES                   |                |                 |                | 2.00           | 1.00           | .75              | 1.00            |
| PRIDE OF LANCASTER                |                | 18.00           | 16.00          | 14.00          | 12.00          | 10.00            |                 |
| R. V. K. (Roem Van Kennermerland) |                | 4.50            | 3.50           | 2.50           | 1.50           |                  | 3.00            |
| STANDARDS MIXED, EXTRA            |                | 2.00            | 1.50           | 1.00           | .75            | .50              | 1.00 qt.        |
| SCHWABEN                          | 4.00           | 3.00            | 2.50           | 1.50           | 1.00           | .75              | 1.00            |
| WILBRINK                          |                |                 |                |                | 1.00           | .75              | 1.00            |
| WAR                               |                | 3.50            | 2.50           |                | .75            | .50              | 1.00            |
| WAMBA (12) BULBS                  |                | 1.00            | .75            |                |                |                  |                 |
| YELLOW HAMMER                     |                |                 |                | 1.50           | 1.00           | .75              | 1.00            |

## NEW BLUE VARIETIES.

|                    |     |        |        |        |        |  |
|--------------------|-----|--------|--------|--------|--------|--|
| NORA               | 100 | \$4.00 | \$3.50 | \$3.00 | \$2.50 |  |
| CATHERINA          | 100 | 12.00  | 9.00   | 8.00   | 6.00   |  |
| MURIEL             | 10  | 3.00   | 2.50   |        |        |  |
| REV. EW BANK       | 10  | 3.00   | 2.50   |        |        |  |
| BREAK KNOLL ORCHID | 10  |        | 5.00   | 4.00   | 3.50   |  |
| MR. MARK           | 100 |        | 4.50   | 3.00   | 2.00   |  |
| CONSPICUOUS        | 100 |        | 3.50   | 2.50   | 2.00   |  |

## PRIM-HYBRIDS—SELECTED LIST.

Dainty Colors, Small Bulbs, Flower Freely.

|                 |     |         |        |        |        |        |        |
|-----------------|-----|---------|--------|--------|--------|--------|--------|
| ALICE TIPLADY   | 100 | \$10.00 | \$9.00 | \$7.00 | \$5.00 | \$3.50 |        |
| ANGOLA          | 100 |         | 5.00   | 4.00   | 3.00   | 2.00   | \$2.00 |
| ALBION          | 100 |         | 5.00   | 4.00   | 3.00   | 2.00   | 2.00   |
| CAPELLA         | 100 |         | 6.00   | 5.00   | 4.00   | 3.00   | 3.00   |
| DORETHY WHEELER | 100 |         |        | 8.00   | 6.00   | 4.00   | 3.00   |
| MYRA            | 100 |         | 12.00  | 10.00  | 8.00   | 5.00   | 4.00   |
| PRIMUMELLA      | 10  |         |        | 5.00   | 4.00   | 3.00   |        |
| GOLD DROP       | 10  |         | 5.00   | 4.00   | 3.00   | 2.00   |        |

# EXTRA FINE NEW GLADIOLI IN LIMITED QUANTITY.

## Special Prices for Testing.

|                          | No. 1<br>1½" up | No. 2<br>1¼" up | No. 3<br>1" up | No. 4<br>¾" up | No. 5<br>½" up | No. 6<br>Less ½" | 1000<br>Bbblts. |
|--------------------------|-----------------|-----------------|----------------|----------------|----------------|------------------|-----------------|
| FERN KYLE .....each      |                 |                 | \$5.00         | \$4.00         | \$3.00         |                  |                 |
| HUBERTUS .....10         |                 | \$3.00          | 2.50           | 2.00           | 1.50           |                  | \$10.00         |
| RICHARD DIENER .....each |                 |                 | 5.00           | 4.00           | 3.00           | \$2.00           |                 |
| WM. KENT .....each       |                 |                 |                | 3.00           | 2.00           |                  |                 |
| MAINE .....10            | \$5.50          | 4.50            | 3.50           | 2.50           |                |                  |                 |
| RUBINI .....10           |                 |                 | 3.50           | 2.50           | 2.00           |                  |                 |
| MARSHAL FOCH (K) .....10 |                 |                 |                | 2.00           | 1.50           |                  |                 |
| WILLIS E. FREYER .....10 |                 |                 |                |                | 3.00           | 2.00             | 20.00           |
| PURPLE GLORY .....each   |                 |                 | 1.00           | .80            | .70            |                  |                 |
| WHITE WONDER .....10     |                 |                 | 6.00           | 4.00           | 3.50           |                  |                 |
| PINK WONDER .....10      |                 |                 | 6.00           | 4.00           | 3.50           |                  |                 |
| GOLD (HOG) .....each     |                 | 1.25            | 1.00           | .85            | .75            |                  |                 |
| SCARLENO .....10         |                 |                 | 2.50           | 2.00           | 1.50           |                  |                 |
| MARIE KUNDERD .....each  |                 |                 | 3.00           | 2.50           |                |                  |                 |
| THOS. T. KENT .....10    |                 |                 | 1.00           | .80            | .70            |                  |                 |
| DIENERS WHITE .....each  |                 |                 | .50            | .40            |                |                  |                 |

## EXTRA VARIETIES.

|   |         |        |        |        |        |        |        |
|---|---------|--------|--------|--------|--------|--------|--------|
| MASTER WEIBERTUS (Ilac), long<br>stems .....100 |         | \$4.00 | \$3.00 | \$1.50 | \$1.00 | \$ .75 | \$1.00 |
| MAJESTIC .....100                               |         | 5.50   | 4.50   | 3.50   | 2.50   | 2.00   | 5.00   |
| MARY PICKFORD .....100                          |         |        |        |        | 5.00   |        |        |
| MRS. W. FREYER .....100                         |         |        |        | 2.50   | 1.50   | 1.00   | 2.00   |
| MRS. O. W. HALLIDAY .....100                    |         | 5.00   |        |        |        |        | 2.00   |
| PANAMA .....1000                                |         |        |        | 10.00  | 5.00   | 3.00   | 1.00   |
| WHITE GIANT .....100                            |         | 6.50   | 5.00   | 4.00   | 3.50   |        | 4.00   |
| MRS. DR. NORTON .....100                        | \$10.00 | 8.50   | 7.00   | 6.00   | 4.00   | 3.00   | 2.50   |

We have a limited stock of following at special prices, on request: C. M. Kelway, Golden King, Joe Coleman, Crystal White, Peacock, Rose Bud, Evening Red, Wm. Copeland, Nebraska, Goliath, Myrtle, Emp. of India, "Red, White and Gold," Europa, America, M. Weitsie, Pink Perfection, etc.

## READ WITH CARE BEFORE ORDERING.

All orders accepted subject to prior sale.

No charge for crating and packing; shipments F. O. B. Hamburg, N. Y.

**PREPAID TERMS.** We find that mail and express prepaid delivery charges average from 3 to 7 per cent. of total sale price. As a special CASH discount we will prepay all orders accompanied with CASH IN FULL that amounts to \$5.00 or over.

ON small orders that total less than \$5.00 add 3 per cent. for planting sizes and 5 per cent. for large sizes if we are to send order prepaid and any surplus will be returned in extra bulbs of varieties ordered. ALL other orders will be shipped F. O. B. Hamburg, N. Y.

WHEN shipment is demanded in unsafe weather we will not assume the responsibility for safe arrival.

WE believe the PURITY of our stock is all that EXACTING care can make it, but if we make any error in filling order we will be pleased to make adjustments promptly, and as we DOUBLE our business each selling season. We OWE our growth to customers highly pleased with our bulbs and service and should occasion arise will replace to value of original purchase.

Our bulbs are grown under irrigation, in new soil, under a climate IDEAL for Gladiolus culture.

A sample of compliments received, part of a pleased customer's letter:

Schenectady, N. Y., September 20, 1922.

.....At this time I want to AGAIN congratulate you on the trueness of your stock, as even some large Betrix I got from.....turned out mostly Herada.

A large number of No. 6 Herada, Kirtland, Dr. Norton, and Schwaben gave me salable spikes.

Respectfully yours,

J. B.

NOTE that this Grower produced salable spikes from a large number of OUR No. 6 bulbs.

We grade by hand, and all our No. 6 size are plump and firm and will grow and produce results. Do not hesitate to purchase No. 6 size.

All hold orders should be accompanied with 25 per cent. of total and balance before shipment to secure reservations.